

# Direct Market Farms—Module Overview

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## AG SERVICE PROVIDER (ASP) TRAINING DESCRIPTION

Participants in the educator training session will understand energy needs specific to direct market farms and opportunities for energy conservation. This includes an understanding of:

- 1. What a direct market farm is
- 2. Different types of direct market farms
- 3. Major energy issues on direct market farms
- 4. Transportation Issues and energy
- 5. Refrigeration uses and efficiency measures
- 6. Energy for processing and packaging
- 7. Retail space energy characteristics and conservation opportunities
- 8. Greenhouses in direct market farms
- 9. Renewable energy applications

#### **ACCOMPANYING DOCUMENTS**

- Slide File for ASP Presentation
- Additional Reading for ASP: ATTRA Direct Marketing Use <a href="https://attra.ncat.org/attra-pub/viewhtml.php?id=263">https://attra.ncat.org/attra-pub/viewhtml.php?id=263</a>

## **FARMER TRAINING DESCRIPTION**

Farmers who participate in the farmer presentation will learn about energy savings opportunities in direct farm markets:

- 1. Overview of Direct Market Farms
- 2. Major energy issues on direct market farms
- 3. Energy for transportation and tractors
- 4. Refrigeration uses and efficiency measures
- 5. Energy for processing and packaging
- 6. Retail space energy characteristics and conservation opportunities
- 7. Greenhouses in direct market farms
- 8. Renewable energy applications

### **Accompanying Documents**

- Slide File for Farmer Training
- Fact Sheet for Farmer Training Direct Market Farms
- Case Study for Farmer Training Direct Market Poultry Farm
- Additional Reading for producer: Assessing On-Farm Equipment Efficiency & Energy Use
  <a href="http://sustainable-farming.rutgers.edu/assessing-farm-equipment-efficiency/">http://sustainable-farming.rutgers.edu/assessing-farm-equipment-efficiency/</a>

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